

Overview of PFC Consultancy Services

Since operationalisation of PFC's Consultancy Services Unit in October 1999, it has grown many folds to provide consultancy services at competitive prices.

PFC Consultancy Services has taken up assignments in the areas of Selection of Developer through tariff based competitive bidding, Reforms and restructuring of state power sector, Regulatory aspects such as tariff as also introducing intra state power trading, Accounting systems, Resource mobilisation, Energy audit, Project appraisal and matters, both commercial and regulatory, emerging out of the implementation of Electricity Act, 2003.

PFC Consultancy Services till date has worked with **34 clients spread across 20 states** namely West Bengal, Himachal Pradesh, Rajasthan, Bihar, Pondicherry, Tripura, Jammu and Kashmir, Punjab, Meghalaya, Madhya Pradesh, Karnataka, Maharashtra, Assam, Andhra Pradesh, Jharkhand, Uttar Pradesh, Haryana, Chhattisgarh, Delhi, Daman & Diu and Dadra & Nagar Haveli.

The assignments include repeat orders which emphasize the quality of the consultancy services and client satisfaction levels. The spectrum of clients extends from State Governments, SERCs, SEBs and unbundled utilities to Private Sector Entities.

PFC, besides Regulatory affairs related assignments like Tariff fixation intends to give emphasis on areas of consultancy assignments such as:

- Selection of developer through Tariff Based Competitive Bidding process under Guidelines for determination of Tariff by Bidding Process for Procurement of Power, issued by MoP, GoI
- Overall advisory services for a new thermal power station.
- Restructuring/ Implementation of reforms for State Utilities.
- Assisting State Govts and ERCs in developing and framing policy guidelines and regulations and in assisting and advising State Utilities, Companies in the implementation of various policies/ provisions/ guidelines/ regulations and other commercial aspects emanating from the Electricity Act 2003.
- Developing Financial Restructuring Plans, business models: short-term and long-term, and reform implementation.
- Human Resource Development Plans to support/facilitate structural changes in states' power sector including retraining/redeployment of utility personnel.
- Developing Accounting systems including computerization for the unbundled utilities.

Range of Services offered by PFC Consultancy Services

The Range of Services offered addresses the following aspects:

1. Restructuring and Reform activities, and assistance to reformed entities.
2. Financial Management of resources, including mobilization and accounting systems.
3. Risk Assessment, feasibility analysis, project structuring and development of appropriate solutions for improving efficiency.
4. Development of sustainable Human Resources Plans.
5. Communication and information dissemination.
6. Information Management systems.
7. Legal and Contract Services for the Power Sector

Composition and Functioning

A nucleus comprising a multi-disciplinary team meant to be the Focal point for tapping business opportunities of consultancy in power sector and to meet the requirements of the clients.

The Approach of providing Consultancy Services has been to provide consultancy through

- In-house competencies and available manpower and
- Out-sourcing
 - Individual Consultants
 - Consultancy Firms

Reputed consulting firms and individuals suitable for specific areas have been empanelled specially those having experience in India and abroad.

PFC Consultancy Services lays more emphasis on its developmental role and is not purely driven by commercial motives.

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